



REALTORS® LAND INSTITUTE

430 North Michigan Avenue  
Chicago, Illinois 60611  
Phone - 800.441.LAND (5263)  
Fax - 312.329.8633  
[www.rliland.com](http://www.rliland.com)

## NEWS RELEASE

FOR IMMEDIATE RELEASE

### **Danny Smith is Awarded the 2012 Land REALTOR of America from the REALTORS® Land Institute**

November 8, 2012 in Orlando FL at the National REALTORS Annual Convention – The REALTORS Land Institute is pleased to announce that Danny Smith of Smith & Smith Realty in Wildwood, FL, has been named as the 2012 Land REALTOR of America.

Danny has exceeded the criteria required for this receiving this award which include contributing to the advancement of the land profession and community, possessing the REALTOR Spirit by practicing and maintaining the Realtor Code of Ethics, participating in chapter and national institute activities by serving as an officer or community chairman, attending national meetings, participating in civic activities on a local, state and national level, having recognized business accomplishments and taking part in REALTOR-related activities on a local, state and national level.

**Danny was excited to have his family there to share in this great honor.  
CONGRATULATIONS Danny on a job well done!**

*The REALTORS® Land Institute serves a unique constituency in the real estate industry – those who broker, lease, sell, develop, and manage land assets, including vacant, transitional land; agricultural and pastureland; timberland; and ranch and recreational properties. Through its rigorous Land University curriculum, the REALTORS® Land Institute confers its Accredited Land Consultant (ALC) designation to only those real estate practitioners who achieve the highest level of education, experience, and professionalism. The REALTORS® Land Institute is an affiliate organization of the National Association of REALTORS®. Go to [www.rliland.com](http://www.rliland.com) for additional information.*